

OHIO EMPLOYEE OWNERSHIP CENTER

IMPACT ON OHIO'S ECONOMY

We are a non-profit program based at Kent State University providing information and technical assistance to people interested in exploring employee ownership as well as developing and delivering training material and sponsoring conferences and programs for employee-owned companies.

- **TECHNICAL ASSISTANCE PROVIDED** to groups representing:

- 515 companies
- 98,000 employees
- SUCCESSION PLANNING PROGRAM series attended by 526 business owners and managers from 421 companies with 31,000 employees

- **EMPLOYEE-OWNED COMPANIES FORMED** with our assistance consist of:

- 77 companies
- 14,400 employee-owners

- **JOB RETAINED** in a **COST EFFECTIVE** manner a result of our assistance:

- Over 14,400 jobs retained and created
- Cost per job retained or stabilized by the OEOC = \$500
 - Compare: Cost per job for tax incentives for Jeep plant in Toledo = \$67,000

- **WEALTH CREATED IN OHIO** in a **COST EFFECTIVE** manner a result of our assistance:

- \$300,000,000 in equity for the employee-owners
- \$10,000,000 average per year in ESOP benefits paid to employee-owners
- Wealth created by OEOC = \$60 new employee-owner wealth per \$1 spent by OEOC
 - Compare: Individual Development Accounts (IDAs) create \$1 new wealth per \$1 spent

- **EDUCATIONAL SERVICES THROUGH OHIO'S NETWORK OF EMPLOYEE-OWNED COMPANIES:**

- 74 companies
- 16,000 employee-owners
- \$3 Billion in annual revenue
- Annual Employee-Ownership Conference with 300-350 attendees
- 12-20 training programs provided by the OEOC per year
- 300-400 training program attendees per year
- GREATER PROFITS for Network companies:
 - Network companies 2.5X more likely to be more profitable than the industry average than comparable non-Network companies
 - Network companies with 3-year stock price increase > 50% almost 2X non-Network companies
- MAINSTREET PURCHASING GROUP for economies of scale for Network member purchases
- COMMON WEALTH REVOLVING LOAN FUND for financing employee buyouts and growth of employee-owned businesses

- **SOURCE OF FUNDS**

- State funding = 23%
- Foundation Grants = 41%
- Program Income = 36%

- OEOC founded 1987; staff of 8 with annual budget = \$550,000.

OEOC, KENT STATE UNIVERSITY, 113 MCGILVREY HALL, KENT, OH 44242, 330-672-3028 OR WWW.KENT.EDU/OEOC.

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Ohio Employee Ownership Center